



Intercontinental corridors – New opportunities for Rail Freight?

Day One – Thursday 18 April 2013

13:00 – 14:00 *Registration*

14:00 – 14:30 **Opening and Welcome**

*Dr. Ivan Petrov – FIATA-UIC Contact Group, Co-Chairman FIATA
Heiner Rogge – FIATA, Secretary General
Harald Bollmann - Zentralverband Spedition & Logistik, Honorary President
Mag. Arnold Schiefer - Member of the Board Rail Cargo Austria AG, Member of Rail Cargo Group
Zoltán Potvorszki - Managing Director Express-Interfracht Internationale Spedition GmbH, Member of Rail Cargo Group*

14:30 – 16:00 **South-East Corridors**

Express-Interfracht – market focus in South East Europe – challenges and new tendencies?
*Mag. Arnold Schiefer, Member of the Board Rail Cargo Austria AG, Member of Rail Cargo Group
Zoltán Potvorszki, Managing Director Express-Interfracht Internationale Spedition GmbH, Member of Rail Cargo Group (confirmed)*

Are private operators ready to play a bigger role in South-East-European markets?
Prof. Friedrich Macher, Grampetcargo Austria GmbH, Managing Partner (confirmed)

Intermodal growth on rail and sea in Southern Europe
Francesco Parisi, Porto di Trieste (confirmed)

Black Sea corridors and development of transports from Turkey and Bulgaria to CIS countries
Ivan Petrov, Trans Express, General Manager (confirmed)

Intermodal solutions of DB Schenker Rail
Andreas Schulz, DB Schenker Rail, Senior Vice-President Intermodal (confirmed)

16:00 – 16:30 *Coffee break: networking*

16:30 – 18:00 **New business perspectives in Europe – Asian traffic**

Transsib transport corridor: current situation and prospects for the development
Gennady Bessanov, CCTT, Secretary General (confirmed)

Different technical standards, gauges and their reflection on the market
Imre Kovács, CEO Rail Cargo Hungaria Zrt., Member of Rail Cargo Group (confirmed)

Go East: The intercontinental railway corridor
Ralf-Charley Schultze, Gefco, Multimodal Logistics Director (confirmed)

The challenges and perspectives of rail transports from China to Europe
Thomas Kargl, Far East Landbridge Ltd., Managing Director (confirmed)

The logistics requirements and challenges of the shippers in organization of transports to the CIS countries
*Gerhard Mühlhans, RHI AG, Head of CC Transport/Distribution and CC Packaging;
Andreas Hammer, Transport and Distribution Manager, Supply Chain & Business Management/SCM (confirmed)*

18:00 – 18:15 **First day conclusion**

19:00 – 23:00 *Networking dinner*

Day Two – Friday 19 April 2013

09:00 – 10:00 **Future development of railway policy in Europe**

CLECAT – European Forwarders' position towards current EU rail transport market policy
Nicolette van der Jagt, CLECAT, Director General (confirmed)

EU policy's implications on the European rail transport market
Dr. István Fullér, CEO BILK Kombiterminál Co. Ltd., Member of Rail Cargo Group (confirmed)

10:00 – 10:30 **Coffee break: networking**

10:30 – 12:30 **Intermodal and distribution solutions**

Development of intermodal transports in Europe
Xavier van der Peppen, Captrain, Director of Development for Central Europe and CIS countries (confirmed)

Intermodal transports in the Black and Baltic Sea area
Ivan Liptuga, Vice president of PLASKE JSC. (confirmed)

Latest developments of the Danube waterways and possible future investments
Botond Szalma, Plimsoll Ltd., Managing Director (confirmed)

X-Rail – The transparent quality network
Günther Ferk, X-Rail, CEO (confirmed)

Eastbound rail freight potential through Hungary via Záhony
László Mosóczy, Hungrail (confirmed)

12:30 – 13:00 **Wrap-up and conclusions**

Moderator: Elmar Wieland, Schenker & Co A, Wien

13:00 – 16:00 **Technical visit At Tri Modal Terminal in Wien Freudenu**