

CMA CGM Group New 2015 CMA CGM East - West services

OCEAN *THREE*



“We are very pleased with the new products we will bring to the market early next year, subject to regulatory approvals.

This new alliance makes a lot of sense from the Group’s composition perspective. One Line from each of the very important regions of Europe, Middle East and Asia will be represented. Each one will bring its own culture and local expertise.

The products offered will be CMA CGM-designed. Our key ports are well positioned and the markets we have developed over the years will be adequately served:

- › *In Asia, all ports in China will be covered at least once*
- › *In South East Asia, we will be able to maximize the impact of our historical hub in Port Kelang*
- › *In the Mediterranean, we will maintain direct services into Adriatic and Black Sea*
- › *The CMA CGM hubs of Malta, Tangiers and Beirut will support our unique feeding network in the Mediterranean*
- › *In North Europe, our key ports in France (Le Havre but also Dunkirk) and Germany (Hamburg) will receive premium service and transit times*
- › *In the Transpacific markets, all origins in Asia will be served by a dedicated product*
- › *Lastly, CMA CGM will keep its special footprint in the US East Coast market with its innovative COLUMBUS service, pendulum between PNW and US East Coast via Suez, and its PEX3, direct service via Panama in the US Gulf.*

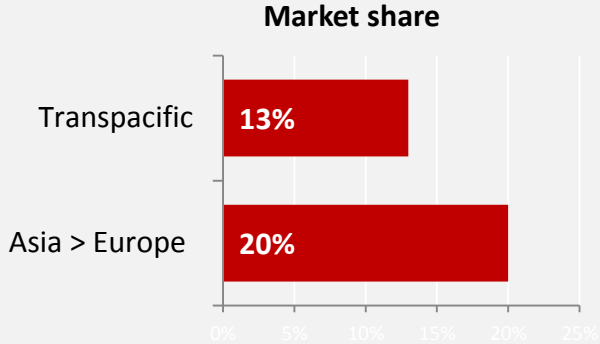
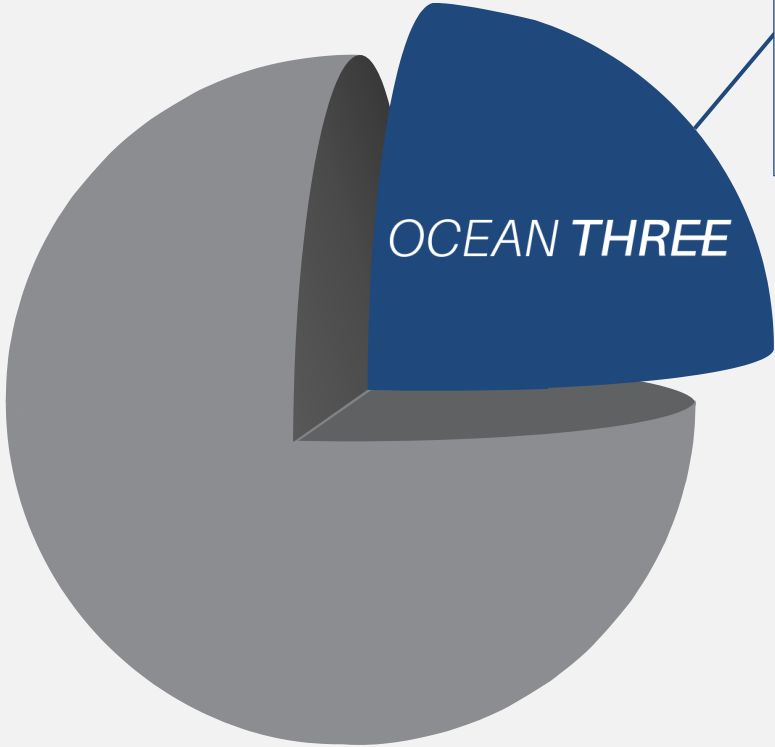
We are confident our customers will recognize and support this new network.”

Nicolas Sartini
CMA CGM Group Senior Vice President
Asia Europe Trades



New 2015 CMA CGM EAST WEST Services

Creating a new option for customers



The new cooperation is conditional and can be modified. Its implementation will depend amongst other things on whether each party obtain regulatory approvals.



Comprehensive CMA CGM offer including *OCEAN THREE* agreement

New 2015 CMA CGM EAST WEST Services

Comprehensive offer intended to be
effective end 2014

- 3 Main trades
- 21 Fixed-day weekly loops
- 195 Vessels
- 1,9 Million TEU capacity
- 238 Weekly calls
- 101 Ports of call

New 2015 CMA CGM EAST WEST Services

A proof of CMA CGM expertise

A leading offer...

101
PORTS OF CALLS

with **multi-weekly departures** in
CMA CGM **key ports**

21
LOOPS

with **increased capacity** on 11 loops
(+4%) as from day1

Feeders /
Intermodal
COMPREHENSIVE NETWORK

Relaying cargo to/from CMA CGM
dedicated hubs and ramps

... with the CMA CGM footprint

Fleet
CONTROL

45%
of vessels operated by CMA CGM

Hubs
CONTROL

CMA CGM **dedicated hubs** :
Port Kelang, Malta, Beirut, Khor Fakkan,
Rotterdam...

Terminals
CONTROL

15 Terminals
in which CMA CGM is a shareholder

“ Consistent coverage and capacity is offered on the Asia to North Europe market.

CMA CGM will offer 8 loops including 4 services operated within OCEAN THREE alliance alongside 4 additional swap agreements complementing our coverage.

All services offer competitive frequencies and transit times with emphasis placed on building efficient feeder and intermodal solutions.”

Guillaume Lathelize
Deputy Vice President
Asia Europe lines Westbound



New 2015 CMA CGM ASIA - NORTH EUROPE Services

8 Fixed-day weekly loops

87 Vessels

1,0 Million TEU capacity

95 Weekly calls

31 Ports of call

New 2015 CMA CGM ASIA - NORTH EUROPE Services

Asia

- › Comprehensive coverage of China with 8 direct ports of call
- › Multiple weekly departures from / to the major Chinese ports:
 - 7 sailings per week from Shanghai
 - 6 sailings per week from Ningbo
 - 5 sailings per week from Yantian
- › Extensive feeder network in South East Asia connecting 4 loops in CMA CGM dedicated hub of Port Kelang

North Europe

- › Multiple weekly calls in all main North European ports with fastest transit times:
 - 8 weekly calls in Hamburg
 - 8 weekly calls in Rotterdam
 - 8 weekly import calls in UK (2 in Southampton and 6 in Felixstowe)
 - Unique coverage of France (Le Havre and Dunkirk) and Belgium (Antwerp and Zeebrugge)
- › Extensive feeder network in Europe via CMA CGM dedicated hub allowing for seamless connections with:
 - Portugal and Spain Atlantic coast
 - UK East & West coasts and Ireland
 - Scandinavia and Baltic ports
- › Comprehensive coverage of the hinterland in North Europe, thanks to CMA CGM intermodal solutions

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 FAL8 FAL11 FAL12 FAL15 FAL16

FAL1 Westbound

- › Complete coverage of Central (Shanghai and Ningbo) and South China (Xiamen, Hong Kong, Chiwan and Yantian) origins
- › Westbound call in CMA CGM Port Kelang hub for connection with South East Asia origins
- › Fast transit time to Southampton and Hamburg
- › Optimized connections with Baltic / Scandinavia / UK feeders via Hamburg and Southampton hubs
- › Import call in Tangiers, Morocco, for fast connection to relay services to North and West Africa



Transit Time - Westbound

From ↓ To →	Tangiers, Morocco	Southampton, UK	Hamburg, Germany	Rotterdam, Netherlands	Zeebrugge, Belgium	Le Havre, France
Ningbo, China	28	32	34	37	39	40
Shanghai, China	27	31	33	36	38	39
Xiamen, China	24	28	30	33	35	36
Hong Kong, Hong Kong	23	27	29	32	34	35
Chiwan, China	22	26	28	31	33	34
Yantian, China	21	25	27	30	32	33
Port Kelang, Malaysia	16	20	22	25	27	28

› Yantian - Hamburg **27 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 FAL8 FAL11 FAL12 FAL15 FAL16

FAL1 Eastbound

- › Coverage of North European main ports
- › Le Havre last port of loading
- › Fast direct call to Malta hub and a comprehensive feeder coverage to the North African, Adriatic areas and East Mediterranean markets
- › Direct service to Middle East Gulf hub terminal with a call to Khor Fakkan in connection with CMA CGM feeder services
- › Coverage of Central and South China



Transit Time - Eastbound

From ↓ To →	Malta, Malta	Khorfakkan, UAE	Ningbo, China	Shanghai, China	Xiamen, China	Hong Kong, China	Chiwan, China	Yantian, China
Southampton, UK	14	24	42	44	47	48	49	50
Hamburg, Germany	11	21	39	41	44	45	46	47
Rotterdam, Netherlands	9	19	37	39	42	43	44	45
Zeebrugge, Belgium	7	18	36	38	41	42	43	44
Le Havre, France	5	16	34	36	39	40	41	42

› Le Havre - Malta **5 Days**

› Le Havre - Ningbo **34 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 **FAL2** FAL3 FAL8 FAL11 FAL12 FAL15 FAL16

FAL2 Westbound

- › Comprehensive coverage of Central (Shanghai and Ningbo) and South China (Xiamen and Yantian) origins
- › Westbound call in CMA CGM Port Kelang hub for connection with South East Asia origins
- › Fast transit time to Rotterdam and Hamburg
- › Optimized connections with Baltic / Scandinavia / UK / Iberia feeders via Hamburg and Rotterdam hubs
- › Competitive transit time to Antwerp for local Belgium market



Transit Time - Westbound

From ↓ To →	Rotterdam, Netherlands	Hamburg, Germany	Felixstowe, UK	Antwerp, Belgium
Ningbo, China	31	34	38	40
Shanghai, China	29	32	36	38
Xiamen, China	26	29	33	35
Yantian, China	25	28	32	34
Port Kelang, Malaysia	19	22	26	28

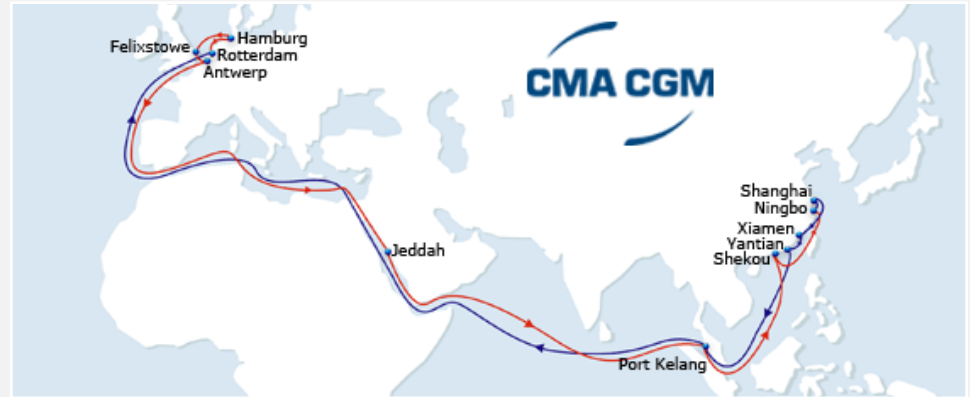
› Yantian - Rotterdam **25 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 **FAL2** FAL3 FAL8 FAL11 FAL12 FAL15 FAL16

FAL2 Eastbound

- › Coverage of North European main ports with Felixstowe as last port of loading.
- › Direct fast service to Jeddah
- › Comprehensive coverage of Red Sea markets via Jeddah to Jordan, Sudan and Yemen
- › Direct call in Port Kelang for coverage of Malaysian and South East Asia markets
- › Extensive coverage to Shekou (South China) and Ningbo and Shanghai (Central China)



Transit Time - Eastbound

From ↓ To →	Jeddah, Saudi Arabia	Port Kelang, Malaysia	Shekou, China	Ningbo, China	Shanghai, China	Xiamen, China
Rotterdam, Netherlands	20	34	39	43	44	48
Hamburg, Germany	17	31	36	40	41	45
Felixstowe, UK	14	28	33	37	38	42
Antwerp, Belgium	11	25	30	34	35	39

› Antwerp - Jeddah **11 Days**

› Felixstowe - Port Kelang **28 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 **FAL3** FAL8 FAL11 FAL12 FAL15 FAL16

FAL3 Westbound

- › Full coverage of North China range with direct calls in Xingang, Dalian and Qingdao
- › Direct call in Busan, Korea
- › Fast transit times from Shanghai and Yantian
- › Westbound call in CMA CGM Port Kelang hub for connection with South East Asia origins
- › Connection of Japan cargo via Busan, using CMA CGM dedicated feeder
- › Best in market service to France Atlantic coast with direct import calls in Le Havre and Dunkirk
- › Fast transit time to Hamburg
- › Optimized connections with Baltic / Scandinavia feeders via Hamburg hub



Transit Time - Westbound

From ↓ To →	Le Havre, France	Dunkirk, France	Hamburg, Germany	Rotterdam, Netherlands	Zeebrugge, Belgium	Southampton, UK
Xingang, China	33	36	38	40	42	43
Dalian, China	32	35	37	39	41	42
Busan, South Korea	30	32	34	36	38	39
Qingdao, China	28	30	32	34	36	37
Shanghai, China	26	28	30	32	34	35
Yantian, China	23	25	27	29	32	33
Port Kelang, Malaysia	18	20	22	24	26	27

› Yantian - Le Havre **23 Days**

› Qingdao - Hamburg **32 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 **FAL3** FAL8 FAL11 FAL12 FAL15 FAL16

FAL3 Eastbound

- › Complete coverage of North Europe export market including UK
- › Exclusive direct call in Dunkirk (Northern France)
- › Le Havre last port of loading
- › Fast direct call to Beirut with a comprehensive coverage of East Mediterranean market
- › Optimum coverage of North China with Dalian, Xingang and Qingdao calls
- › Direct fast service to Jeddah with CMA CGM feeding connections to the Red Sea markets like Jordan, Sudan and Yemen
- › Direct call to Busan



Transit Time - Eastbound

From ↓ To →	Beirut, Lebanon	Jeddah, Saudi Arabia	Port Kelang, Malaysia	Xingang, China	Dalian, China	Busan, South Korea	Qingdao, China
Dunkirk, France	18	22	34	41	43	45	47
Hamburg, Germany	17	21	33	40	42	44	46
Rotterdam, Netherlands	14	18	30	37	39	41	43
Zeebrugge, Belgium	12	16	28	35	37	39	41
Southampton, UK	11	15	27	34	36	38	40
Le Havre, France	10	14	26	33	35	37	39

› Le Havre - Beirut **10 Days**

› Le Havre - Jeddah **14 Days**

› Le Havre - Xingang **33 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 **FAL8** FAL11 FAL12 FAL15 FAL16

FAL8 Westbound

- › Fast transit time from China main ports of Qingdao, Shanghai, Ningbo and Yantian
- › Westbound call in our Port Kelang hub for connection with South East Asia origins
- › Fast transit time to Felixstowe, Rotterdam and Hamburg
- › Optimized connections with Baltic / Scandinavia / UK / Iberia feeders via Hamburg and Rotterdam hubs
- › Competitive transit time to Zeebrugge for Belgium and Northern France markets



Transit Time - Westbound

From ↓ To →	Felixstowe, UK	Rotterdam, Netherlands	Hamburg, Germany	Zeebrugge, Belgium
Qingdao, China	33	36	38	42
Shanghai, China	29	32	34	38
Ningbo, China	27	30	32	36
Yantian, China	24	27	29	33
Port Kelang, Malaysia	19	22	24	28

› Qingdao - Hamburg **38 Days**

› Ningbo - Felixstowe **27 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 **FAL8** FAL11 FAL12 FAL15 FAL16

FAL8 Eastbound

- › Rotterdam last port of call
- › Short transit time to South East Asia with connections in Port Kelang hub
- › Coverage of the Pearl River Delta with a call in Yantian
- › Fast service to North China, Qingdao



Transit Time - Eastbound

From ↓ To →	Port Kelang, Malaysia	Yantian, China	Qingdao, China	Shanghai, China	Ningbo, China
Felixstowe, UK	32	37	41	44	47
Hamburg, Germany	27	32	36	39	42
Zeebrugge, Belgium	24	29	33	36	39
Rotterdam, Netherlands	22	27	31	34	37

› Hamburg - Yantian **32 Days**

› Hamburg - Qingdao **36 Days**

› Rotterdam - Yantian **27 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 FAL8 **FAL11** FAL12 FAL15 FAL16

FAL11 Westbound

- › Additional departure from Xingang and Dalian into main North Europe markets: Felixstowe, Rotterdam, Hamburg and Antwerp
- › Fast service from North China to UK
- › Direct call in Singapore for local exports with fast transit time to UK and Rotterdam



Transit Time - Westbound

From ↓ To →	Felixstowe, UK	Rotterdam, Netherlands	Hamburg, Germany	Antwerp, Belgium
Xingang, China	34	36	39	42
Dalian, China	32	34	37	40
Qingdao, China	31	33	36	39
Shanghai, China	28	30	33	36
Ningbo, China	27	29	32	35
Singapore, Singapore	21	23	26	29

› Xingang - Felixstowe **34 Days**

› Singapore - Rotterdam **23 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 FAL8 **FAL11** FAL12 FAL15 FAL16

FAL11 Eastbound

- › Coverage of North Europe main ports
- › Antwerp last port of call in Europe
- › Dedicated Central and North China service
- › Fast transit time to Guangdong Province via Hong Kong, including Huangpu and Guangzhou areas



Transit Time - Eastbound

From ↓ To →	Shanghai, China	Xingang, China	Dalian, China	Qingdao, China
Felixstowe, UK	37	40	42	44
Rotterdam, Netherlands	35	38	40	42
Hamburg, Germany	32	35	37	39
Antwerp, Belgium	30	33	35	37

› Antwerp - Dalian **35 Days**

› Hamburg - Shanghai **32 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 FAL8 FAL11 **FAL12** FAL15 FAL16

FAL12 Westbound

- › Direct call in Nansha for Pearl River Delta exports
- › Direct call in Singapore for local exports with fast transit time to Hamburg
- › Fast transit time to main North Europe destinations: Hamburg, Rotterdam, Felixstowe and Antwerp



Transit Time - Westbound

From ↓ To →	Hamburg, Germany	Rotterdam, Netherlands	Felixstowe, UK	Antwerp, Belgium
Xiamen, China	32	35	37	39
Nansha, China	30	33	35	37
Hong Kong, China	28	31	33	35
Yantian, China	26	29	31	33
Singapore, Singapore	22	25	27	29

› Nansha - Hamburg **30 Days**

› Singapore - Hamburg **22 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 FAL8 FAL11 **FAL12** FAL15 FAL16

FAL12 Eastbound

- › Coverage of North Europe main ports
- › Antwerp last port of call
- › Nansha direct call



Transit Time - Eastbound

From ↓ To →	Xiamen, China	Nansha, China	Hong Kong, China	Yantian, China
Hamburg, Germany	36	37	39	41
Rotterdam, Netherlands	33	34	36	38
Felixstowe, UK	32	33	35	37
Antwerp, Belgium	30	31	33	35

- › Antwerp - Nansha **31 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 FAL8 FAL11 FAL12 **FAL15** FAL16

FAL15 Westbound

- › Direct call in Taipei
- › Direct call in Colombo
- › Fast transit time to Felixstowe, Hamburg, Rotterdam and Le Havre
- › Optimized connections with Baltic / Scandinavia / UK / Iberia feeders via Hamburg and Rotterdam hubs



Transit Time - Westbound

From ↓ To →	Felixstowe, UK	Hamburg, Germany	Rotterdam, Netherlands	Le Havre, France
Taipei, Taiwan	29	31	34	37
Ningbo, China	27	29	32	35
Shanghai, China	25	27	30	33
Colombo, Sri Lanka	16	18	21	24

› Shanghai - Felixstowe **25 Days**

› Shanghai - Hamburg **27 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 FAL8 FAL11 FAL12 **FAL15** FAL16

FAL15 Eastbound

- › Coverage of North European main ports
- › Le Havre last port of loading
- › Dedicated service to Sri Lanka with direct call in Colombo
- › Dedicated service to Taiwan with a direct call in Taipei



Transit Time - Eastbound

From ↓ To →	Colombo, Sri Lanka	Taipei, Taiwan	Ningbo, China	Shanghai, China
Felixstowe, UK	28	45	46	48
Hamburg, Germany	25	42	43	45
Rotterdam, Netherlands	22	39	40	42
Le Havre, France	19	35	37	39

› Le Havre - Colombo **19 Days**

› Le Havre - Taipei **35 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 FAL8 FAL11 FAL12 FAL15 **FAL16**

FAL16 Westbound

- › Direct call in Kaohsiung
- › Direct call in Tanjung Pelepas for South Malaysia market
- › Fast transit time to Felixstowe, Rotterdam and Hamburg
- › Optimized connections with Baltic / Scandinavia / UK / Iberia feeders via Hamburg and Rotterdam hubs



Transit Time - Westbound

From ↓ To →	Rotterdam, Netherlands	Felixstowe, UK	Hamburg, Germany
Kaoshiung, Taiwan	31	33	37
Shanghai, China	28	30	34
Ningbo, China	27	29	33
Shekou, China	24	26	30
Tanjung Pelepas, Malaysia	19	21	25

› Shekou - Rotterdam **24 Days**

New 2015 CMA CGM ASIA - NORTH EUROPE Services

FAL1 FAL2 FAL3 FAL8 FAL11 FAL12 FAL15 **FAL16**

FAL16 Eastbound

- › Short transit time to South East Asia with connections in Tanjung Pelepas hub
- › Dedicated service to Taiwan with a direct call in Kaoshiung



Transit Time - Eastbound

From ↓ To →	Tanjung Pelepas, Malaysia	Kaoshiung, Taiwan	Shanghai, China	Ningbo, China	Shekou, China
Felixstowe, UK	30	35	38	39	42
Hamburg, Germany	27	32	35	36	39
Rotterdam, Netherlands	22	27	30	31	34

› Rotterdam - Shanghai **30 Days**

› Hamburg - Shanghai **35 Days**

“By deploying 51 vessels on MEX1 , MEX2, PHOEX, BEX and AEGEX lines this new VSA agreement provides our customers with 5 direct services offering reliability and competitive transit times.

With a focus on main Chinese and Korean ports we deliver complete coverage of South East Asia through our efficient feeder network.

Tailored services are provided on both Mediterranean and North African markets with the addition of bespoke calls at Venice and Piraeus.

Bi-weekly calls for La Spezia, Genoa, Fos-sur-Mer, Barcelona and three calls for Valencia.”

Stéphane Courquin
Vice President
Asia Mediterranean lines



New 2015 CMA CGM ASIA - MEDITERRANEAN Services

5 Fixed-day weekly loops

51 Vessels

0,4 Million TEU capacity

77 Weekly calls

37 Ports of call

New 2015 CMA CGM ASIA - MEDITERRANEAN Services

Asia

- › Complete coverage of Asia main ports with 14 direct ports of call
- › Multiple weekly departures from the major Chinese and Korean ports :
 - 5 sailings per week from Shanghai, Ningbo, South China and Port Kelang
 - 4 sailings per week from Pusan
 - Full North China ports coverage
- › Extensive feeder network in South East Asia connecting 4 loops in CMA CGM dedicated hub Port Kelang
- › The most efficient container fleet on the Asia to Mediterranean trade

Mediterranean

- › Multiple weekly calls in all main Mediterranean ports and hubs
- › Unrivaled direct service to Turkey, Black Sea and Adriatic
- › Enhanced ports coverage to serve all North Africa markets with a tailor-made service via CMA CGM Malta Med hub
- › Extensive feeder network via CMA CGM dedicated hubs allowing for seamless connections to :
 - Italian, Adriatic, Black Sea and Turkish outports

New 2015 CMA CGM ASIA - MEDITERRANEAN Services

MEX 1

MEX 2

PHOEX

BEX

AEGEX

MEX 1 Westbound

- › Fully dedicated to Spain and France with the shortest transit time
- › Dedicated feeder network from all South East Asian ports connecting Port Kelang
- › Strong intermodal network in Spain and France with dedicated trains, barges and inland depots options
- › Enhanced port coverage to serve all North Africa markets with tailor-made feedering services via Malta Med Hub



Transit Time - Westbound

From ↓ To →	Malta, Malta	Valencia, Spain	Barcelona, Spain	Fos-sur-Mer, France
Shanghai, China	26	29	31	33
Ningbo, China	24	27	29	31
Yantian, China	20	23	25	27
Chiwan, China	19	22	24	26
Port Kelang, Malaysia	14	17	19	21

› Ningbo - Malta **24 Days**

New 2015 CMA CGM ASIA - MEDITERRANEAN Services

MEX 1

MEX 2

PHOEX

BEX

AEGEX

MEX 1 Eastbound

- › Dedicated feeder network to all South East Asian ports
- › New gateway from all Med ports to Indian Ocean via Salalah port
- › Optimum intermodal network in Spain and France with dedicated trains, barges and inland depots options
- › Direct port call to Xiamen
- › Bi-weekly departure from Fos-sur-Mer



Transit Time - Eastbound

From ↓ To →	Salalah, Oman	Port Kelang, Malaysia	Xiamen, China	Shanghai, China	Ningbo, China	Yantian, China
Valencia, Spain	18	29	36	39	41	45
Barcelona, Spain	17	27	34	37	39	44
Fos-sur-Mer, France	14	25	32	35	37	41
Malta, Malta	11	21	28	31	33	38

› Fos sur Mer - Xiamen **32 Days**

New 2015 CMA CGM ASIA - MEDITERRANEAN Services

MEX 1

MEX 2

PHOEX

BEX

AEGEX

MEX 2 Westbound

- › Fully dedicated to Italy with the shortest transit time
- › Dedicated feeder network from all South East Asian ports connecting Port Kelang
- › Extended port coverage from Asia to Italy and France



Transit Time - Westbound

From ↓ To →	Port Said, Egypt	La Spezia, Italy	Genoa, Italy	Fos-sur-Mer, France	Valencia, Spain
Qingdao, China	28	33	35	37	39
Busan, South Korea	25	30	32	34	36
Shanghai, China	22	27	29	32	34
Ningbo, China	21	26	28	30	33
Shekou, China	18	23	25	28	30
Port Kelang, Malaysia	12	18	20	22	24

› Ningbo - Genoa **28 Days**

New 2015 CMA CGM ASIA - MEDITERRANEAN Services

MEX 1

MEX 2

PHOEX

BEX

AEGEX

MEX 2 Eastbound

- › New direct service to Red Sea with dedicated feeding service via Jeddah
- › Direct service to North China and Korea with fastest transit time.
- › Bi-weekly departure from Fos-sur-Mer



Transit Time - Eastbound

From ↓ To →	Jeddah, Saudi Arabia	Khor Fakkan, UAE	Port Kelang, Malaysia	Qingdao, China	Busan, South Korea	Shanghai, China	Ningbo, China
La Spezia, Italy	15	23	33	42	45	47	49
Genoa, Italy	13	21	31	40	43	45	47
Fos-sur-Mer, France	11	19	28	38	41	43	44
Valencia, Spain	9	17	27	36	39	41	43
Port Said East, Egypt	2	10	20	29	32	34	36

› Valencia - Jeddah **9 Days**

› Valencia - Qingdao **36 Days**

New 2015 CMA CGM ASIA - MEDITERRANEAN Services

MEX 1

MEX 2

PHOEX

BEX

AEGEX

PHOEX Westbound

- › Unrivalled direct and fast link from Asia to Rijeka, Koper, Venice and Trieste ports
- › The south gateway to Central European countries with a unique intermodal network developed through the years to Slovakia, Hungary, Austria, South Germany, Czech Republic, Serbia and Bosnia
- › The only direct call to Venice from Asia
- › Enhanced port coverage to serve all North Africa markets with tailor-made feeder services via Malta Med Hub



Transit Time - Westbound

From ↓ To →	Malta, Malta	Koper, Slovenia	Trieste, Italy	Rijeka, Croatia	Venice, Italy
Shanghai, China	27	29	31	32	34
Busan, South Korea	24	26	28	29	31
Ningbo, China	22	25	26	27	29
Chiwan, China	19	21	22	24	25
Port Kelang, Malaysia	14	17	18	20	21

› Busan - Koper **26 Days**

› Chiwan - Venice **25 Days**

New 2015 CMA CGM ASIA - MEDITERRANEAN Services

MEX 1

MEX 2

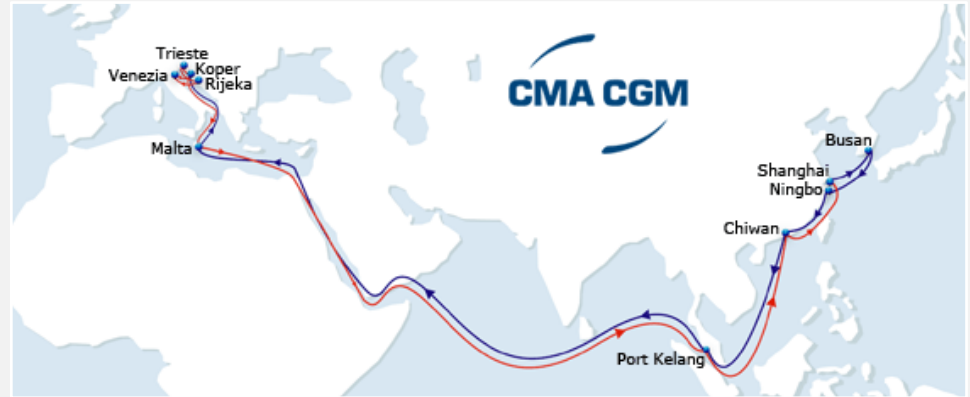
PHOEX

BEX

AEGEX

PHOEX Eastbound

- › The most efficient service deployed from Adriatic to Asia
- › The south gateway to Central European countries with a unique intermodal network developed through the years to Slovakia, Hungary, Austria, South Germany, Czech Republic, Serbia and Bosnia
- › THE SERVICE linking Venice to Asia
- › Intra Med to Adriatic via Malta



Transit Time - Eastbound

From ↓ To →	Port Kelang, Malaysia	Chiwan, China	Shanghai, China	Busan, South Korea	Ningbo, China
Trieste, Italy	27	34	37	40	43
Rijeka, Croatia	26	32	36	39	41
Venice, Italy	24	31	34	37	40
Koper, Slovenia	23	29	33	36	38
Malta, Malta	19	26	29	32	35

› Trieste - Shanghai **37 Days**

› Venice - Busan **37 Days**

New 2015 CMA CGM ASIA - MEDITERRANEAN Services

MEX 1

MEX 2

PHOEX

BEX

AEGEX

BEX Westbound

› The most reliable service on the market from Asia to Turkey and Black Sea

› Full coverage in Turkey and Black Sea service with feeder connections to:

In Black Sea: Mariupol, Poti, Trabzon, Varna, Taganrog, Yuzhny, and Novorossiysk via Istanbul

In Turkey: Hayderpasa, Gemlik, Gebze, Izmir, Mersin, Antalya, Iskenderun and Samsun

› New direct service to Lebanon



Transit Time - Westbound

From ↓ To →	Beirut, Lebanon	Izmit, Turkey	Ambarli, Turkey	Constanza, Romania	Odessa, Ukraine	Ilyshevsk, Ukraine
Dalian, China	30	34	35	37	39	41
Tianjin, China	29	32	33	35	37	39
Kwangyang, South Korea	26	29	30	33	35	36
Busan, South Korea	25	28	29	32	34	35
Shanghai, China	22	26	27	29	31	33
Ningbo, China	21	24	25	28	29	31
Chiwan, China	18	21	22	24	26	28
Port Kelang, Malaysia	12	16	17	19	21	23

› Ningbo - Beirut **21 Days**

New 2015 CMA CGM ASIA - MEDITERRANEAN Services

MEX 1

MEX 2

PHOEX

BEX

AESEX

BEX Eastbound

- › The most reliable service on the market from Turkey and Black Sea to Asia
- › Full coverage from Black Sea area with dedicated feeder network from Mariupol, Poti, Trabzon, Varna and Novorossiysk
- › Direct service to North China and Korea
- › Fast transit times to all South East Asia countries from Port Kelang
- › New direct service from Greece to Asia



Transit Time - Eastbound

From ↓ To →	Port Kelang, Malaysia	Dalian, China	Tianjin, China	Kwangyang, South Korea	Busan, South Korea	Shanghai, China	Ningbo, China
Constanza, Romania	29	38	40	43	43	46	47
Odessa, Ukraine	27	36	37	40	41	44	45
Ilyshevsk, Ukraine	25	35	36	39	40	42	44
Ambarli, Turkey	18	28	29	32	33	35	37
Piraeus, Greece	17	26	27	30	31	34	35

› Piraeus - Busan **31 Days**

New 2015 CMA CGM ASIA - MEDITERRANEAN Services

MEX 1

MEX 2

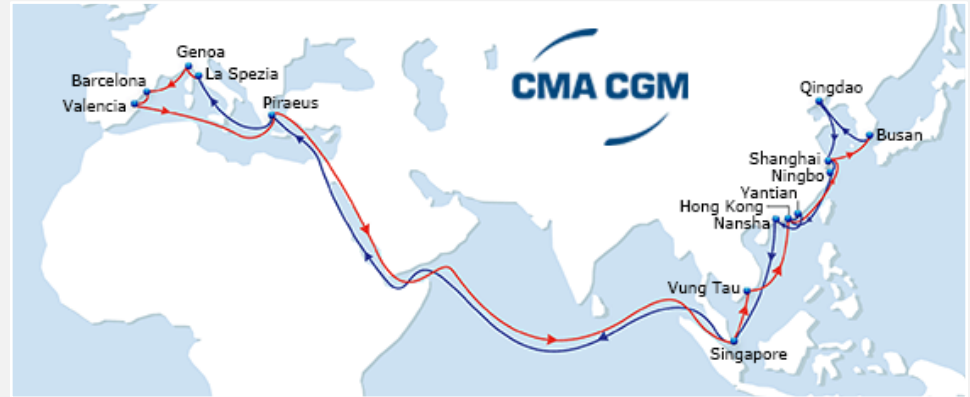
PHOEX

BEX

AEGEX

AEGEX Westbound

- › One of the best service from Asia to Piraeus with new calls in Hong Kong and Singapore
- › A new opportunity for Intra Mediterranean market linking Greece both ways with Italy and Spain
- › Second call to La Spezia, Genoa, Barcelona and a third call in Valencia



Transit Time - Westbound

From ↓ To →	Piraeus, Greece	La Spezia, Italy	Genoa, Italy	Barcelona, Spain	Valencia, Spain
Busan, South Korea	29	32	34	36	38
Qingdao, China	27	30	32	34	36
Shanghai, China	24	28	30	32	34
Ningbo, China	23	27	29	31	33
Hong Kong, Hong Kong	21	24	26	28	30
Yantian, China	19	23	25	27	29
Nansha, China	18	22	24	26	28
Singapore, Singapore	14	17	19	22	24

› Qingdao - Piraeus **27 Days**

New 2015 CMA CGM ASIA - MEDITERRANEAN Services

MEX 1

MEX 2

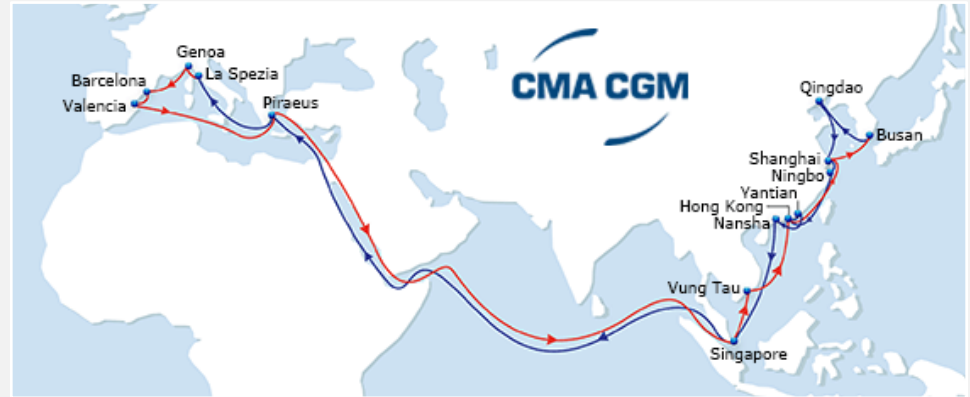
PHOEX

BEX

AEGEX

AEGEX Eastbound

- › A second Eastbound call in Piraeus
- › New opportunity for Intra Mediterranean market linking Italy and Spain to Greece
- › Comprehensive asian coverage with Singapore, Vung Tau and Hong Kong calls



Transit Time - Eastbound

From ↓ To →	Singapore, Singapore	Vung Tau, Vietnam	Hong Kong, Hong Kong	Shanghai, China	Busan, South Korea
La Spezia, Italy	28	30	34	37	40
Genoa, Italy	26	29	32	35	38
Barcelona, Spain	23	26	30	33	36
Valencia, Spain	21	24	28	31	34
Piraeus, Greece	17	19	23	26	29

› Valencia - Hong Kong **28 Days**

“ With 57 ships on 8 weekly services the alliance represents 12,8% of total capacity deployed in the market. Our strong coverage of China, with 63 offices, is one of the best in the market.

Complementing direct services, weekly connections to North America are offered through our Hong Kong, Pusan and Port Kelang hubs. This partnership is a great opportunity to increase our geographical coverage out of Korea and Taiwan to the American West Coast backed by competitive port infrastructures.

Furthermore a dedicated North American customer service desk offers personalized services from specialist equipment to intermodal solutions.”

Olivier Nivoix
Vice President
North America lines



New 2015 CMA CGM ASIA - NORTH AMERICA Services

- 8 Fixed-day weekly loops
- 57 Vessels
- 0,5 Million TEU capacity
- 66 Weekly calls
- 33 Ports of call

New 2015 CMA CGM ASIA - NORTH AMERICA Services

Asia

- › Comprehensive coverage of Asia with 19 direct ports of call supported by 62 local offices and 1 regional office in Hong Kong
- › 3 weekly Asian hubs connecting to North America (Hong Kong, Pusan, Port Kelang)
- › Improved service from Pacific South West to / from Korea and Taiwan
- › Dedicated break-bulk and heavy lift desk in China

North America

- › One agency covering the USA Territory with:
 - 5 commercial regions (Atlanta, Chicago, Houston, Los Angeles, New York)
- › One agency in Canada with:
 - 3 commercial regions (Montreal, Toronto, Vancouver)
- › 650 Associates
- › 7 specialized customer service desks adapted to our customer's needs
- › Comprehensive USA and Canadian coverage with:
 - 40 Inland Point Intermodal (IPI) & Reverse Inland Point Intermodal (RIPI)
 - 18 USA and Canadian direct calls / week
- › Full range of equipment from heavy 20' to 53' as well as a large reefer, open top and flat rack fleet

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

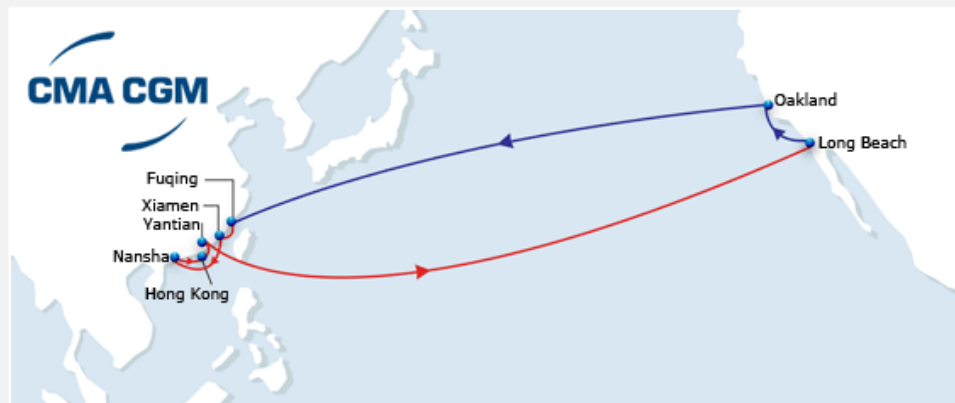
COLUMBUS PNW

COLUMBUS SUEZ

PEX3

PRX Eastbound

- › Express shuttle service ex Yantian and Hong Kong to Long Beach and Oakland
- › Direct Service from the Guangdong Province origins via Nansha
- › Connectivity from South East Asia origins via Hong Kong
- › Direct service ex Fuqing and Xiamen.



Transit Time - Eastbound

From ↓ To →	Long Beach, USA	Oakland, USA
Fuqing, China	19	24
Xiamen, China	17	22
Nansha, China	16	21
Hong Kong, Hong Kong	15	20
Yantian, China	13	18

› Yantian - Long Beach **13 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

COLUMBUS PNW

COLUMBUS SUEZ

PEX3

PRX Westbound

- › Extensive market coverage to South China including direct service to all key cities through Nansha from Long Beach/Oakland
- › On dock rail connections from Inland Point Intermodal (IPI) origins
- › Safe solution for break bulk transportation



Transit Time - Westbound

From ↓ To →	Fuqing, China	Xiamen, China	Nansha, China	Hong Kong, Hong Kong	Yantian, China
Long Beach, USA	19	20	22	23	24
Oakland, USA	16	17	19	20	21

› Long Beach - Xiamen **20 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

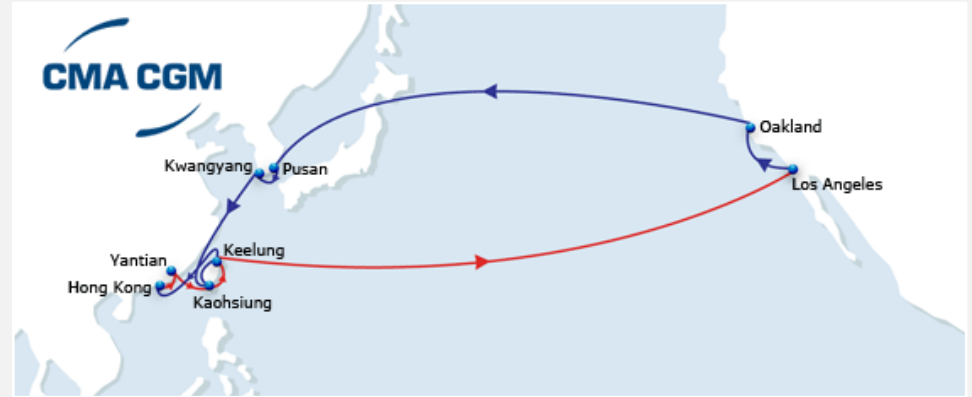
COLUMBUS PNW

COLUMBUS SUEZ

PEX3

TWX Eastbound

- › New direct service with best transit time from Kaoshiung and Keelung to Los Angeles, Oakland
- › Second cut-off from Yantian / Hong Kong to Pusan



Transit Time - Eastbound

From ↓ To →	Los Angeles, USA	Oakland, USA
Hong Kong, Hong Kong	15	18
Yantian, China	14	18
Kaoshiung, Taiwan	13	16
Keelung, Taiwan	11	15

› Keelung - Los Angeles **11 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

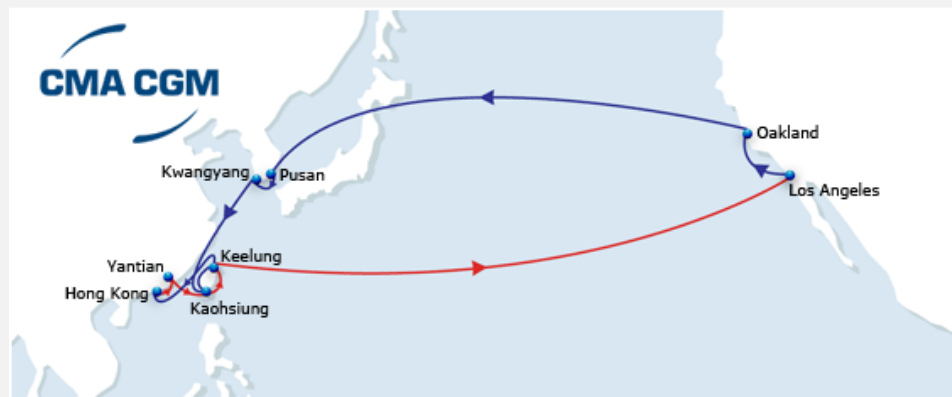
COLUMBUS PNW

COLUMBUS SUEZ

PEX3

TWX Westbound

- › Direct and fast service from US West Coast to Busan and Kwangyang
- › Direct coverage to the “premier” inbound Taiwan market of Kaohsiung, Keelung offered from Los Angeles and Oakland
- › On dock Inland Point Intermodal (IPI) connections



Transit Time - Westbound

From ↓ To →	Busan, South Korea	Kwangyang, South Korea	Keelung, Taiwan	Kaohsiung, Taiwan	Hong Kong, Hong Kong
Los Angeles, USA	17	18	19	20	21
Oakland, USA	15	16	17	18	19

› Los Angeles - Busan **17 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

COLUMBUS PNW

COLUMBUS SUEZ

PEX3

YANGTZE Eastbound

- › Direct service from fastest growing ports from Shanghai and Ningbo:

First of the 2 weekly cut-off from Shanghai and Ningbo

- › Express shuttle ex Pusan to Los Angeles

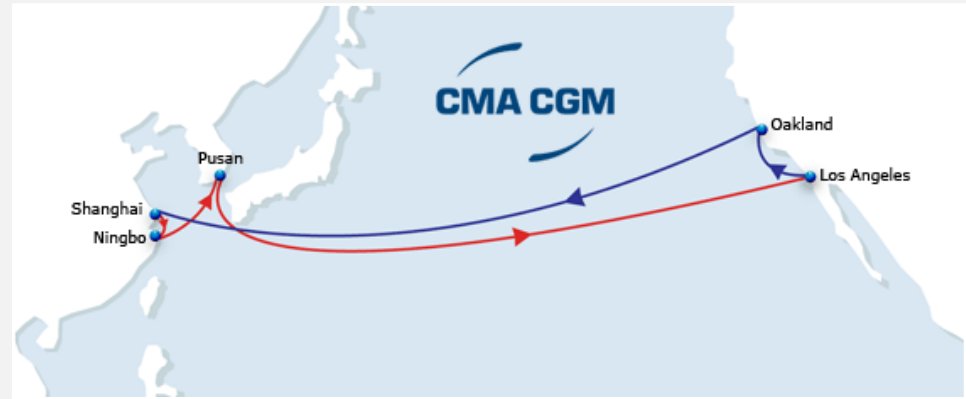
- › Shanghai call at preferred terminal of Waigaoqiao

- › North China port coverage through in house controlled feeders via Pusan hub

- › Yangtze River origins served with:

Timely connections at Shanghai WGQ Terminal

Multiple modes of transportation (barge, rail truck)



Transit Time - Eastbound

From ↓ To →	Los Angeles, USA	Oakland, USA
Shanghai, China	14	18
Ningbo, China	12	16
Busan, South Korea	10	15

- › Busan - Los Angeles **10 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

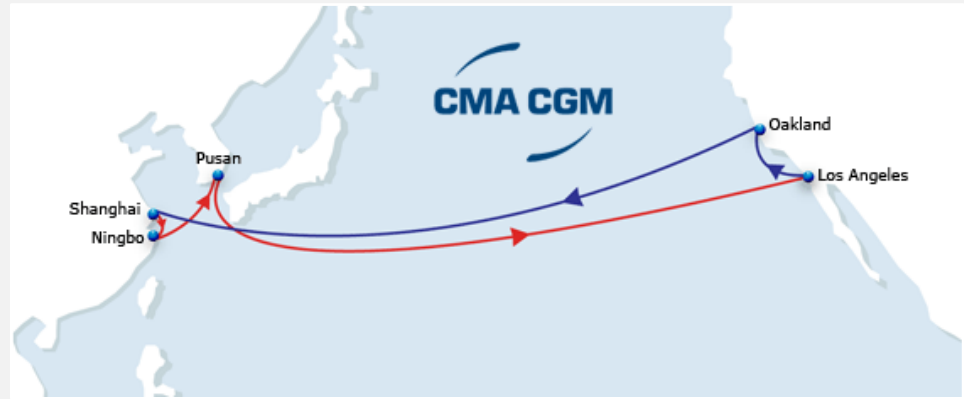
COLUMBUS PNW

COLUMBUS SUEZ

PEX3

YANGTZE Westbound

- › Direct service to Pusan with optimal transit time for a wide coverage of North China markets
- › Extensive coverage to the “premier” inbound Chinese market of Shanghai and Ningbo from Los Angeles and Oakland
- › On dock Inland Point Intermodal (IPI) connections



Transit Time - Westbound

From ↓ To →	Shanghai, China	Ningbo, China	Busan, South Korea
Los Angeles, USA	23	25	27
Oakland, USA	20	22	24

› Los Angeles - Shanghai **23 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

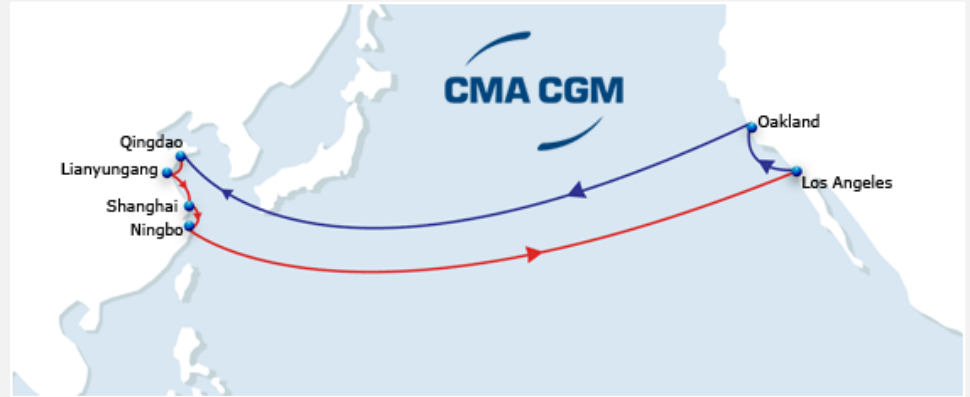
COLUMBUS PNW

COLUMBUS SUEZ

PEX3

BOHAI Eastbound

- › Second cut-off from Shanghai, Ningbo to Los Angeles, Oakland
- › Direct call in Qingdao and new call in Lianyungang
- › Best transit time from Ningbo
- › Shanghai call at preferred terminal of Waigaoqiao



Transit Time - Eastbound

From ↓ To →	Los Angeles, USA	Oakland, USA
Qingdao, China	18	22
Lianyungang, China	17	21
Shanghai, China	14	18
Ningbo, China	12	16

› Qingdao - Los Angeles **18 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

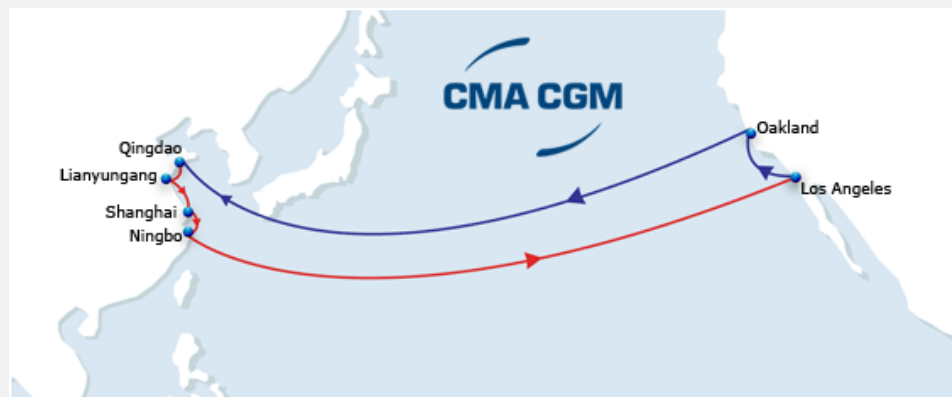
COLUMBUS PNW

COLUMBUS SUEZ

PEX3

BOHAI Westbound

- › Direct service to Qingdao, Lianyungang from Los Angeles
- › Extensive coverage to the “premier” inbound Chinese market of Shanghai and Ningbo
- › On dock Inland Point Intermodal (IPI) connections



Transit Time - Westbound

From ↓ To →	Qingdao, China	Lianyungang, China	Shanghai, China	Ningbo, China
Los Angeles, USA	19	20	23	25
Oakland, USA	17	18	21	23

› Los Angeles - Qingdao **19 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

COLUMBUS PNW

COLUMBUS SUEZ

PEX3

FUJI Eastbound

- › Express and dedicated service from Japan to US Southwest Coast
- › Comprehensive US intermodal coverage
- › Reefer capability



Transit Time - Eastbound

From ↓ To →	Los Angeles, USA	Oakland, USA
Kobe, Japan	14	20
Nagoya, Japan	13	19
Shimizu, Japan	12	18
Tokyo, Japan	11	17

› Tokyo - Los Angeles **11 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

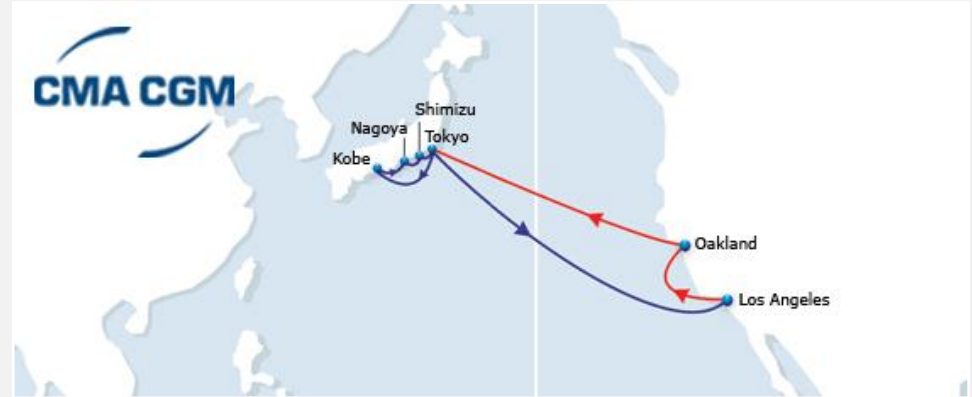
COLUMBUS PNW

COLUMBUS SUEZ

PEX3

FUJI Westbound

- › Fast and reliable service from Los Angeles and Oakland
- › Comprehensive coverage of Japan with 4 direct ports
- › Dedicated and direct Tokyo import call from USA (15 days)



Transit Time - Westbound

From ↓ To →	Tokyo, Japan	Kobe, Japan	Nagoya, Japan	Shimizu, Japan
Los Angeles, USA	15	16	18	19
Oakland, USA	12	13	15	16

› Los Angeles - Tokyo **15 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

COLUMBUS PNW

COLUMBUS SUEZ

PEX3

COLUMBUS PNW Eastbound

- › Weekly reliable service with the largest scope covering Asia, Indian Subcontinent, Middle East Gulf and Mediterranean Europe
- › New Direct Service from Ningbo
- › Optimal North American intermodal connections to:
 - US Midwest and Canada
 - Cross-Border US Midwest locations
- › Recognized by industry for excellent on-time vessel performance in Vancouver



Transit Time - Eastbound

From ↓ To →	Seattle, USA	Vancouver, Canada
Port Kelang, Malaysia	22	25
Hong Kong, Hong Kong	16	19
Yantian, China	15	18
Shanghai, China	12	15
Ningbo, China	11	14
Busan, South Korea	9	12

› Shanghai - Seattle **12 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

COLUMBUS PNW

COLUMBUS SUEZ

PEX3

COLUMBUS PNW Westbound

- › Comprehensive coverage of:
 - Pearl River Delta via Hong Kong
 - South East Asia via Port Kelang Hub
- › Superior Reefer Service to Asia
- › Extensive Intermodal Service from Canada and US Midwest



Transit Time - Westbound

From ↓ To →	Shanghai, China	Ningbo, China	Hong Kong, Hong Kong	Yantian, China	Port Kelang, Malaysia
Seattle, USA	24	26	29	30	34
Vancouver, Canada	21	23	26	27	31

› Vancouver - Shanghai **21 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

COLUMBUS PNW

COLUMBUS SUEZ

PEX3

COLUMBUS SUEZ Eastbound

- › Fast transit times and connections from South China and South East Asia to US East Coast
- › Complete coverage of South East Asia with dedicated feeder services via Port Kelang
- › New feedering from Bangladesh and East India to Port Kelang to US East Coast
- › Monday arrival at New York City



Transit Time - Eastbound

From ↓ To →	New York, USA	Norfolk, USA	Savannah, USA
Shanghai, China	32	35	37
Ningbo, China	31	34	36
Hong Kong, Hong Kong	28	31	33
Yantian, China	27	30	32
Port Kelang, Malaysia	22	25	27

› Yantian - New York **27 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

COLUMBUS PNW

COLUMBUS SUEZ

PEX3

COLUMBUS SUEZ Westbound

- › Fast service from US East Coast to South East Asia
- › Direct Service to Malta (12 days ex Savannah)
- › Optimum reefer service from Savannah to Hong Kong
- › Pearl River Delta coverage via Hong Kong hub



Transit Time - Westbound

From ↓ To →	Malta, Malta	Port Kelang, Malaysia	Hong Kong, Hong Kong	Yantian, China	Shanghai, China	Ningbo, China	Busan, South Korea
New York, USA	16	34	39	40	43	45	46
Norfolk, USA	15	32	37	39	42	43	45
Savannah, USA	12	29	35	36	39	41	42

› Savannah - Port Kelang **29 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

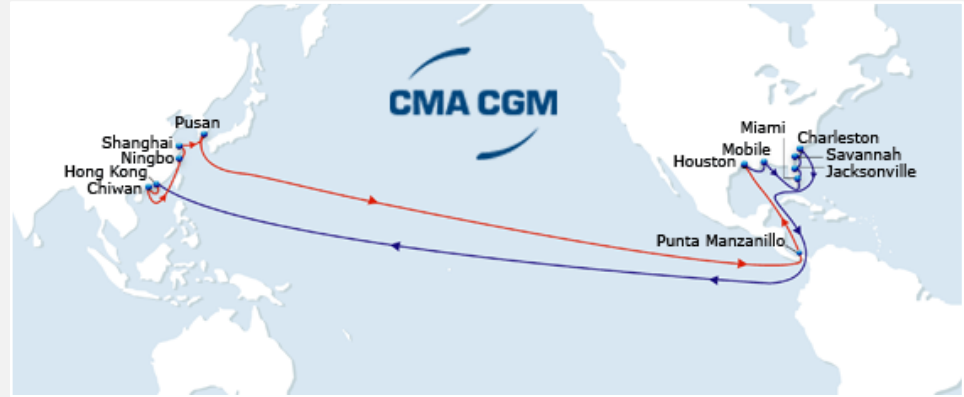
COLUMBUS PNW

COLUMBUS SUEZ

PEX3

PEX3 Eastbound

- › Exclusive direct service from Asia to the Gulf Coast (Houston, TX, and Mobile, AL)
- › Transit time to Houston comparable to Mini Land Bridge from Central China with no logistics disruptions
- › Better free time conditions in Houston versus rail option
- › 100% stand-alone CMA CGM service, ideal for break-bulk projects
- › Cross Trades connections in Panama for Gulf and Florida



Transit Time - Eastbound

From ↓ To →	Manzanillo, Panama	Houston, USA	Mobile, USA	Miami, USA	Jacksonville, USA	Savannah, USA	Charleston, USA
Hong Kong, Hong Kong	24	28	30	33	36	37	39
Chiwan, China	23	27	29	32	35	36	38
Ningbo, China	21	24	27	30	32	34	35
Shanghai, China	20	23	26	29	31	33	34
Busan, South Korea	18	22	25	28	30	32	33

› Shanghai - Houston **23 Days**

New 2015 CMA CGM ASIA - NORTH AMERICA Services

PRX

TWX

YANGTZE

BOHAI

FUJI

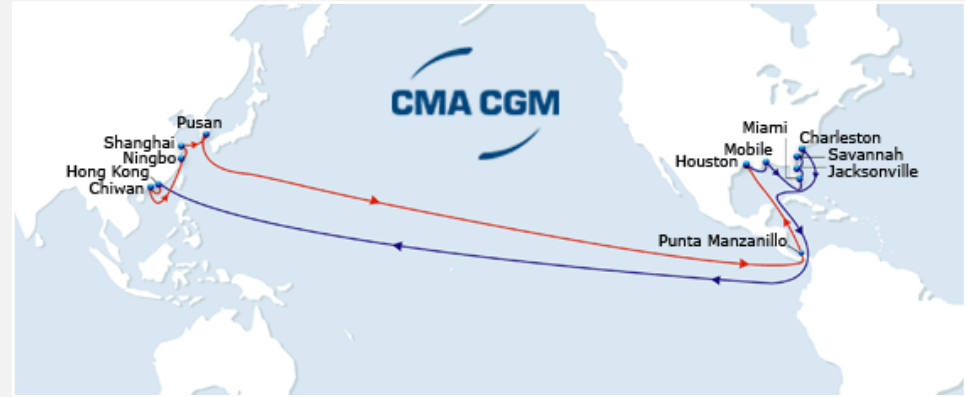
COLUMBUS PNW

COLUMBUS SUEZ

PEX3

PEX3 Westbound

- › Exclusive service from fast growing resin market of Houston
- › Exclusive direct service from Mobile, AL, to Asia
- › 100% stand-alone CMA CGM service, ideal for break-bulk projects



Transit Time - Westbound

From ↓ To →	Hong Kong, Hong Kong	Chiwan, China	Ningbo, China	Shanghai, China	Busan, South Korea
Houston, USA	48	49	51	52	54
Mobile, USA	46	46	49	50	51
Miami, USA	42	43	45	46	48
Jacksonville, USA	40	41	44	44	46
Savannah, USA	38	39	41	42	43
Charleston, USA	38	38	41	42	43

› Charleston - Hong Kong **38 Days**



Thank you

