

BULK LIQUID STORAGE EUROPE 2017

25th - 26th OCTOBER 2017, DUBROVNIK, CROATIA

- Key Topics:**
- Comprehensive Market Analysis & Forecasts of Liquids Defined by Product Group – Refined Petroleum Products, Chemicals & Liquefied Gases
 - The Future of Biofuels Storage in the Policy & Regulatory Context
 - Exploring Business Opportunities: Future Market & Product Applications
 - New Trends in Competitiveness Between European Ports: Making The Most of Commercial Opportunities
 - Key Policies Impacting on Bulk Liquid Storage Supply Chain
 - Discussing the Impact of National/Local Regulations & Upcoming Political Changes
 - Economy of Logistics & Transportation
 - Operational Excellence I: Improving Operations in Older Terminals
 - Operational Excellence II: Investing in New Terminals
 - Onshore & Offshore Safety Implementations
 - Physical & Personal Safety and Cyber Security



Dubrovnik, Croatia

The Host City of 5th edition of Bulk
Liquid Storage Europe, 2017

COMMERCIAL & SPONSORSHIP OPPORTUNITIES:

For information on available sponsorship & commercial opportunities, please contact
Krisztina Maria Szabo T: +44 20 3141 0603 E: kszabo@acieu.net

Our 5th edition of Bulk Liquid Storage Europe 2017 will bring together senior representatives from the bulk liquid storage industry to discuss all the latest market updates, developments & business opportunities. The event will cover current key challenges and issues faced by the industry and provide in depth discussions and analysis of today's European & global policies and regulations, followed by recent market dynamics changes impacting on supply & demand trends. The event will provide a strategic & logistic overview of port infrastructures, on site operations & safety measures and will provide an informative & balanced discussion for participants from across the entire supply chain.

Key Topics for Discussion:

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- Operational Excellence: Improving Operations In Older Terminals
- Operational Excellence: Investing In New Terminals
- Onshore & Offshore Safety Implementations
- Physical & Personal Safety And Cyber Security

Registration is simple:

If you would like to register for this event or wish to find out more information, you can contact **Cheryl Williams** by using of the following methods:

Tel: +44 (0) 203 141 0623
Email: cwilliams@acieu.net



Networking break at 4th edition of Bulk Liquid Storage Europe, 7th –8th September 2016 , Tarragona, Spain

Sponsorship Opportunities:

With leading companies and organisations from the bulk liquid storage industry attending and speaking at the event, we have the perfect vehicle to provide outstanding exposure to a senior level audience. There are various sponsorship packages available, including sponsorship of a cocktail reception on the first evening of the event and sponsorship of a networking lunch. For further details, please contact:

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Email: kszabo@acieu.net

Previous Attendees Include:

* ASK Consultants * Bim Systems * Buchen GROUP * Buchen UmweltService GmbH * Downstream B.V * Eilat Ashkelon Pipeline Co. Ltd * Emerson Process Management * Rosemount Tank Gauging, Emerson Process Management * ENDEGS Mobile Degassing * Engicon Nv - (GELDOF) * Erasmus University Rotterdam * HMI Capital, LLC * Holland Innovation Team * IHS Global Insight Ltd * Inter Terminals * Inventure Technologies B.V. * Lantmännen AB * Lotis SA * LSEZ SIA 'DG Terminals' * Macquarie Infrastructure And Real Assets * Mascoat * Mitsui & Co., Ltd * Morgan Stanley * Neste Jacobs Oy * Netherlands Foreign Investment Agency * Oil Recruitment * Oiltanking Amsterdam * Penta Tanks Terminals SA * Philadelphia Mixing Solutions, Ltd * PJK International B.V. * Port Of Amsterdam * Royal HaskoningDHV * Royal Vopak NV * Rubis Terminal B.V. * Scandinavian Tank Storage AB * Silver Star Agencies B.V. * SPO Partners * Tankopslag Verbeke * The Bristol Port Company * TopTank * Trans Ocean * Global Flexitank Logistics * Wood Mackenzie * Zeeland Seaports * And many more!

Speaking Opportunities:

If you would like to be considered as a speaker at the event for a 30 - 40 mins presentation, please submit an abstract for consideration to:

Marta Kielerska
Tel: 0048 (0) 616 46 7058
Email: mkielerska@acieu.net

DAY 1

Wednesday 25th October 2017

08:00 **REGISTRATION & COFFEE**09:00 **CHAIRMAN OPENING REMARKS**09:15 **SESSION ONE - PART ONE****Comprehensive Market Analysis & Forecasts Of Liquids Defined By Product Group – Refined Petroleum Products**Giacomo Boati
Director**I H S Markit**

Analysing global trade imbalances: Global overview of trade flows & production capacities impacting on European bulk liquid storage

- The future of petrochemicals production: Capacities, current & future market applications
Importance of derivatives & ethylene production
Dealing with trade imbalances within Europe

11:05 **MORNING REFRESHMENTS**11:35 **SESSION ONE - PART TWO****Comprehensive Market Analysis & Forecasts Of Liquids Defined By Product Group - Chemicals**

- 5 year outlook on Chemical's production in Europe: current & future production capacities
Specifying future chemicals demand in the bulk liquid storage context
- Global influence of foreign materials & new plants projects: exploring new trade flow patterns,
New capacity in US & Middle East: who will win the export battle to Europe?

12:50 **LUNCH**13:50 **SESSION ONE - PART THREE****Comprehensive Market Analysis & Forecasts Of Liquids Defined By Product Group: Liquefied Gases**

- Production and pricing of propane & butane in Europe – future supply & demand trends, current & future production capacities, trade flows
- Exploring LNG & LPG markets: European & global production capacities, trade flows, future trends & key market applications

15:05

CONFERENCE PRESENTATION**The Future Of Biofuels Storage In The Policy & Regulatory Context**

- Analysing current & future trends in biofuels' production on European & Global levels
- An in depth outlook on key policies & legislation impacting upon blending, supply & demand & storage - Renewable Energy Directive II
- Coping with on - site regulations and quality requirements

15:50

AFTERNOON REFRESHMENTS

16:20

CONFERENCE PRESENTATION**Exploring Business Opportunities: Future Market & Product Applications**

- Understanding future tendencies in the energy arena: Analysing key products impacting on the storage industry
- Exploring future opportunities - US imports of shale gas
- Growing importance of biofuels and bio chemicals

17:05

CONFERENCE PRESENTATION**New Trends In Competitiveness Between European Ports: Making The Most Of Commercial Opportunities**

Jonathan Feys

**Business Development & Sales Director
LBC**Understanding the importance of European bulk liquid storage – meeting demands of US & Middle East imports
Competition between key ports in Europe for distribution in South Europe
New commercial trends impacting on storage business flow: New safety, operation & quality measures

17:50

CLOSE OF DAY ONE

DAY 2

Thursday 26th October 2017

08:30 **REGISTRATION & COFFEE**

09:05 **CHAIRMAN OPENING REMARKS**

09:10 **SESSION TWO**

Key Policies Impacting On Bulk Liquid Storage Supply Chain

- Bulk Liquid Storage in the European Targets 2020 Context
In depth evaluation of Industrial Emissions Directive 2010 and future applications of Best Available Techniques (BAT`s)
Future trends of EU ETS - Emissions Trade Scheme (2005)
- Understanding the implications of MARPOL, annex VI on shipping fuel demand: Securing European Refineries business flow

Irantzu Garmendia Aquirre
**Technical & Regulatory Affairs Manager
FECC**

Exploring the impact of EU Regulations on chemical storage

10:25 **PANEL DISCUSSION**

Discussing The Impact Of National/Local Regulations & Upcoming Political Changes

- Adjusting to the National Requirements (ex. PGS29): dealing with economics, facilities adjustments & treatment systems
- Understanding future implications of BAT`s
- Is current `safety before production `principle impacting on production capacities in Europe?
- Exploring possible effects of upcoming political changes in US and Britain; impact on currency, tax/tariffs & trade flows

11:10 **MORNING REFRESHMENTS**

11:40 **SESSION THREE**

Economy of Logistics & Transportation

- Rail network projects in Europe – exploring growth opportunities for rail connected terminals
- Transportation in practice:
Exploring an arbitrage between liquid bulk and ISO (International Standards Organization) Standardisation Requirements
Exploring new maritime routes for Middle East and US flows
Intermodality in practice; aiming for better coordination from product sourcing to end use

12:55 **SESSION FOUR - PART ONE**

Operational Excellence: Improving Operations In Older Terminals

Hugo Hughes
**Expert Liquid Bulk & Simulations
Royal Haskoning DHV**
Making the most of existing terminals` infrastructure: expanding jetties capacity & connections procedures
Long lasting infrastructure changes; being prepared for new emerging trade flow patterns

13:25 **LUNCH**

14:25 **SESSION FOUR - PART TWO**

Operational Excellence: Investing In New Terminals

- Innovative solutions to build new terminals
New emerging technologies to meet emissions control regulations & safety requirements

15:10 **CONFERENCE PRESENTATION**

Onshore & Offshore Safety Implementations

Peter Davidson
**Executive Director
Tank Storage Association**
Importance of tanks maintenance & regular inspections
Managing older plants
HSE & Environmental Agency influence:
Complying with existing and future safety regulations
Protecting the environment from spills and primary, secondary & tertiary containmen

15:55 **OPEN DISCUSSION**

Physical & Personal Safety And Cyber Security


- Latest terrorist attacks impacting on energy & storage arenas
- Complying with new policy requirements in Europe: Cyber Security Regulation & Incentives Review 2016
- On site personal & physical security: securing business premises


16:30 **CHAIRMAN CLOSING REMARKS**

16:40 **END OF CONFERENCE & AFTERNOON REFRESHMENTS**


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 +44 (0)203 141 0623

 cwilliams@acieu.net

 <http://www.acieu.net>

 Postal Address:
ACI Europe, 5/13 Great Suffolk Street, London, SE1 0NS

Pricing

Conference (Includes Documentation Packet)
25—26 October 2017

£1,595.00

Documentation Packet Only

£420.00

Please Note.

Members and customers of all supporting organizations are entitled to a discount off their conference package.

For more information please call +44 (0) 203 141 0623

Documentation Packet Available

We are selling the European Bulk Liquid Storage Europe 2017 papers at just £395 (+£25 P&P). Simply tick the box on the booking form, send it with payment and your copy will be on its way to you after the meeting. This important manual will be a source of invaluable reference for the future.

About ACI

ACI, a UK owned company, have been running successful conferences for the last 15 years in the USA. Headquartered in Chicago with offices all around the States, they run forums in varied fields and are market leaders in healthcare business conferences. Opening their European head office at the end of 2005, they have expanded rapidly and are launching a series of events covering the maritime, energy, oil and gas industries.

Terms & Conditions

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Payment must be received within five business days of returning the signed contract. After receiving payment a VAT receipt will be issued. If you do not receive a letter outlining details two weeks prior to the event, please contact the Conference Coordinator at ACI Europe Ltd.

Discounts are available for multiple/group bookings. Please call **+44 (0)203 141 0623** for more information.

Cancellations

Substitutions are welcome up to 24 hours prior to the event. Cancellations must be received in writing no less than 3 weeks prior to the start of the conference; a full credit voucher towards a future ACI conference will be issued. Any cancellation received less than 3 weeks prior to the start of the event shall be deemed to be a breach of this contract by client, and accordingly, no credits will be given. Cancellations must be received in writing by mail or fax three weeks before the conference. Thereafter the full conference fee is payable. If for any reason ACI Europe Ltd decides to amend, cancel or postpone this conference, the conference fee will not be refunded. Furthermore, ACI Europe Ltd will not be responsible for covering airfare, hotel or other costs incurred by registrants. In the event that ACI Europe Ltd cancel or postpone the event, ACI Europe Ltd reserves the right to transfer this booking to another conference to be held in the following twelve months, or to provide a credit of an equivalent amount to another conference within the following twelve months. The construction, validity and performance of this agreement shall be governed in all respects by the laws of England to the exclusive jurisdiction of whose courts the Parties hereby agree to submit.

Accommodation

The cost of accommodation is not included in the event fee. Preferential rates will be arranged with or near the event venue, and all confirmed delegates will be given details of how to book accommodation at this rate